Message Text

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PASS TO OED/MEPD AND OIM

EO 11652 NA TAGS: BENC VE SUBJ: MAJOR PROJECT: CENTRO CURATIVO GUYANA REF: A) STATE 197623 B) CARACAS 7639 C) STATE 176142 D) CARACAS A-95 E) CARACAS A-70

1. E/C COUNSELOR AND EMBASSY COMMERCIAL OFFICER DISCUSSED WITH CVG PRESIDENT GAMBOA THE PROBLEMS INVOLVED IN THE BIDDING OF CENTRO CURATIVO GUAYANA AND MADE A FULL PRESENTATION OF THE BUTLER/IHF POSITION. GAMBOA MADE THE FOLLOWING POINTS IN REPLY: A) THE ACCEPTANCE OF PRIVATE BIDS UNDER VENEZUELAN LAW DOES NOT CONSTITUTE A CONTRACTURAL OBLIGATION EVEN THOUGH THERE WAS A REPRESENTATIVE OF THE CVG PRESENT AT THE OPENING OF THE BIDS IN CALIFORNIA. HE WAS THERE TO ASSURE THAT THE PROCEDURE WAS ACCEPTABLE TO CVG AND TO BE SURE THAT CVG HAD THE CORRECT BID PRICES. ONCE THE BID PRICES ARE RECIEVED, THE VENEZUELAN GOVT MUST REVIEW THEM TO DETERMINE IF THE BIDS SATISFACTORILY MEET THE SPECIFICATIONS. THE ABILITY OF THE BIDDERS TO PERFORM THE WORK AND OTHER FACTORS. ONCE THIS REVIEW HAS TAKEN PLACE, CVG PROCEEDS TO THE AWARDING OF THE CONTRACT.

B) THE ABOVE PROCEDURE CAN BE CHANGED ONLY BY A UNCLASSIFIED

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PRESIDENTIAL WAIVER WHICH IN THIS CASE WAS NOT BEING SOUGHT.

C) THE VENEZUELAN HEALTH AUTHORITIES DECIDED TO MAKE A SERIES OF CHANGES IN THE INTERIOR DESIGN OF THE HOSPITAL AND CVG DECIDED, BECAUSE OF THESE CHANGES, THAT NEW PUBLIC INTERNATIONAL BIDS WOULD BE DESIRABLE. GAMBOA ACKNOWLEDGED THAT IT

WOULD HAVE BEEN BETTER PROCEDURE T HAVE THESE PROBLEMS WORKED OUT BEFOREHAND BUT HE POINTED OUT THAT CVG IS TRYING TO MOVE FAST ON MANY FRONTS, IS STRETCHING ITS HUMAN AND TECHNICAL RESOURCES, AND LACK OF COORDINATION DOES OCCUR FROM TIME TO TIME. D) WITHIN THE PARAMETERS OF VENEZUELAN LAW, THE ACCEPTANCE OF BIDS WITHOUT INCURRING CONTRACTURAL COMMITMENTS IS A NORMAL, LEGAL PROCEDURE AND NO BAD FAITH WAS INTENDED ON THE PART OF CVG. THE PERTINENT LAWS AND DECREES BEAR THIS OUT. BAMBAO PLANS TO WRITE LETTERS TO THIS EFFECT TO BOTH OF THE AMERICAN FIRMS CONCERNED. E) DR GAMBOA MADE FREQUENT AND EXTENSIVE REFERENCE TO PRESIDENTIAL INSTRUCTION NO 24 WHICH DEALS WITH "STANDARDS FOR THE LICITATION OF CIVIL WORKS AND PURCHASE OF GOODS" (SEE REF E. SPECIFICALLY ARTICLE 2C WHICH STATES THAT CONTRACTS WHOSE ESTIMATED VALUE EXCEEDS BS 1 MILLION MUST BE AWARDED ON THE BASIS OF PUBLIC LICITATION, AND ARTICLE 8 WHICH DESCRIBES IN DETAIL THE MANNER IN WHICH THE LICITATION PROCESS MUST BE CARRIED OUT).

F) DR BAMBOA MADE IT CLEAR THAT BUTLER-IHF'S REQUEST FOR RECONSIDERATION OF THEIR CASE IS, IN HIS VIEWS, UNWARRANTED. IT WAS HIS VIEW THAT BUTLER-IHF ERRONEOUSLY ASSUMED THAT THE PRESENCE OF THE CVG OFFICIAL AT THE BID OPENING CONSITUTED THE AWARDING UNCLASSIFIED

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OF THE CONTRACT TO THEM. THAT, HE SAID, WAS THEIR MISTAKE AND IN NO WAY OBLIGATED CVG TO SIGNING A CONTRACT WITH THEM.

2. COMMENT: CVG IS EXPECTED TO REQUEST BIDS ON THIS PROJECT WITHIN THE NEXT WEEK. THE BID PROCESS WILL BE IN FULL COMPLIANCE WITH PRESIDENTIAL INSTRUCTION NO 24.

AGAIN, POST RECOMMENDS THAT BUTLER-IHF CONSIDER SERIOUSLY PARTICIPATING IN THE BID, GIVEN THEIR EXTENSIVE KNOWLEDGE OF PROJECT AND PRESUMBALY LOW MARGINAL COST OF SUBMITTING BID. FRECHETTE

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